## Meet Minneapolis City by Nature

## MEET MINNEAPOLIS | DESTINATION SIGNALS

# 2025 DIGITAL ADVERTISING

Destination Signals supports Meet Minneapolis with community activation — connecting local businesses with motivated travelers and locals.

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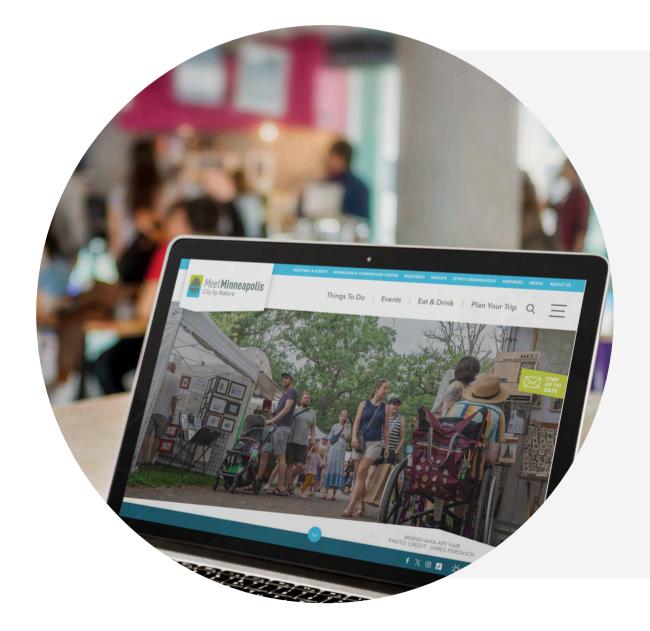


destination signals

## **ADVERTISING OVERVIEW**

**3.6 MILLION** Annual Website Visitors

## **85%** Visitors Aged 25-54



#### **VALUE PROPOSITION**

Travelers view the Meet Minneapolis brandYour support and advertising dollars helpas a trustworthy resource, giving you apower ongoing marketing campaigns thatperfect platform to begin newinfluence increased visitation and spendingconversations.within our community.

Amplify your visibility with a highlymotivated audience of domestic and international travelers. Craft engaging campaigns with our in-house advertising specialists.

## TO GET STARTED, PLEASE EMAIL SIDNEY.ABRAMSON@DESTINATIONSIGNALS.COM



Collaborate with our team to measure your campaigns, gain valuable insights about traveler behavior and decision making.

## FREQUENTLY ASK QUESTIONS

## WHO IS DESTINATION SIGNALS?

In partnership with Meet Minneapolis, Destination Signals manages all digital advertising and sponsored content opportunities.

### **HOW DOES BILLING WORK?**

Invoices are sent digitally via email from Destination Signals. Those can be paid online monthly, quarterly, or annually for digital ads.

### **HOW DO I BUILD CREATIVE FOR MY ADS?**

Our team will provide complimentary content recommendations for your digital ads and sponsored blogs. For all other advertising options we will send you specs and guidelines to assist with building out your own ad creative.

## **DO YOU OFFER NON-PROFIT DISCOUNTS?**

Yes. All non-profits, minority-owned, and veteran-owned businesses receive a 40% discount on all digital advertising.

### I HAVE MULTIPLE BUSINESSES THAT I NEED TO PROMOTE, CAN I **PURCHASE ONE SPOT FOR BOTH?**

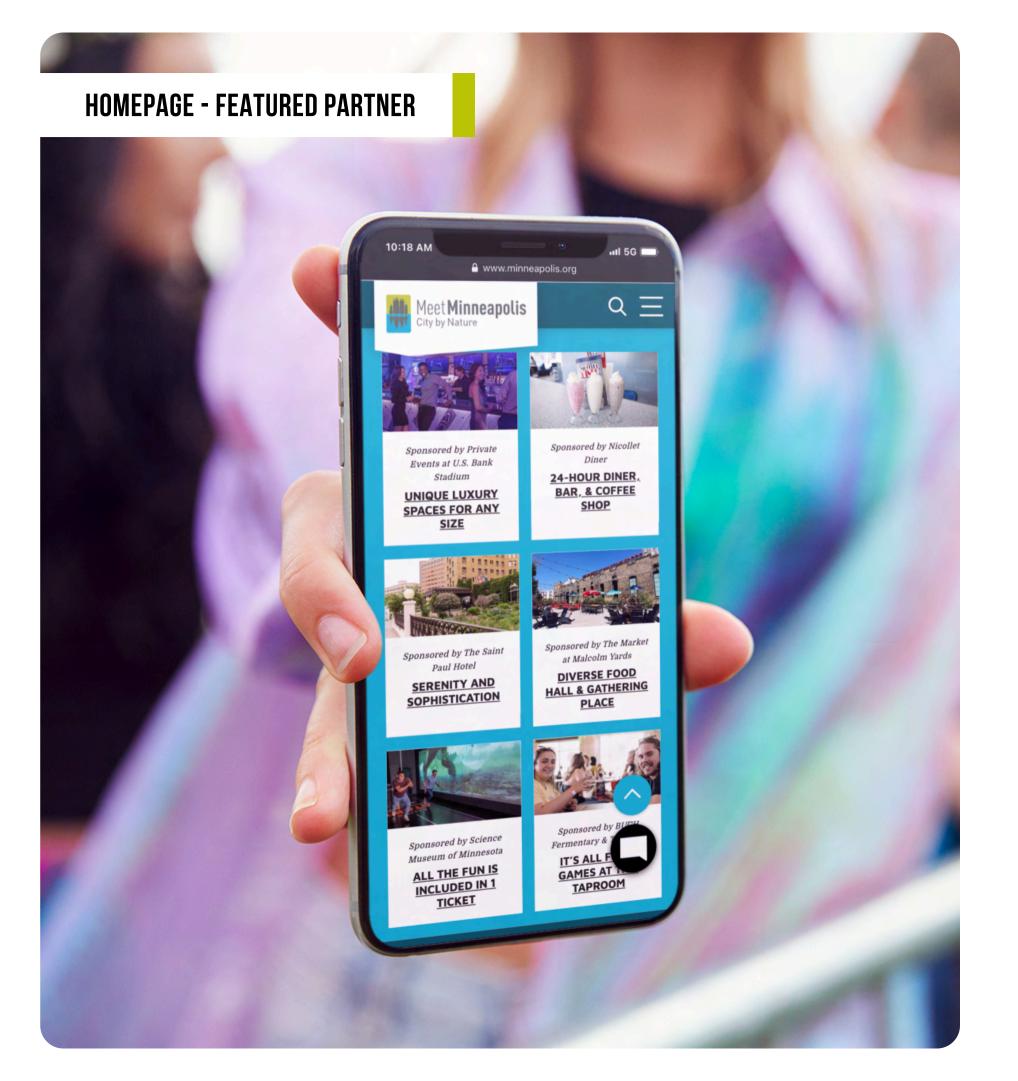
We allow for unlimited updates to the sponsored content placed on the site. You can swap content in and out as much as you'd like. Just allow for at least a 2-3 day lead time to make sure things get properly scheduled

Destination Signals will provide detailed quarterly and/or monthly reporting to all businesses that participate in the program.

### **CAN I PLACE SHORT TERM OR SEASONAL PLACEMENTS?**

Absolutely! We accommodate both long and short-term runs and give you full flexibility when, where, and how you place sponsored content on the site

#### **HOW WILL I KNOW IF MY CONTENT IS PERFORMING?**



## **FEATURED PARTNER**

• Inspire visitors, be one of the first things they see when they come to Minneapolis.org

• Featured Partners are targeted placements that are showcased near the top of the page

• Partners rotate evenly around the six spots available through this placement



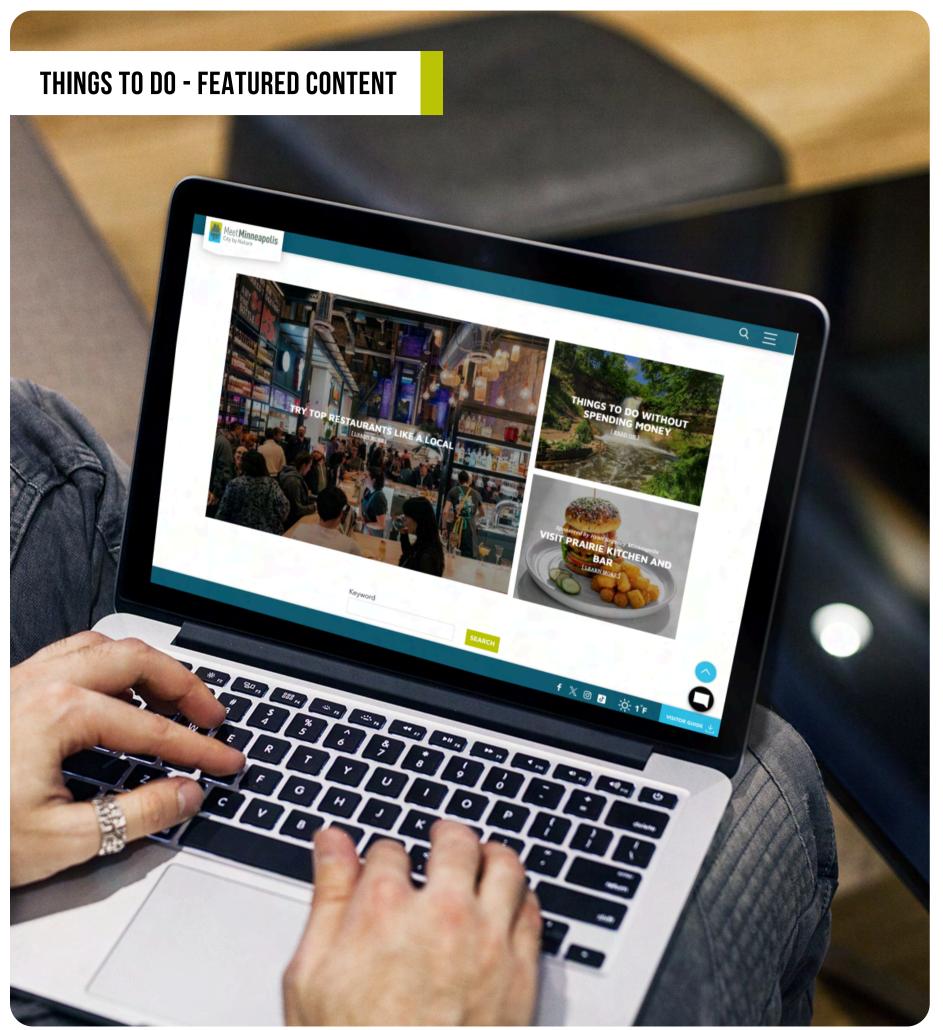
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## **FEATURED CONTENT**

- Leverage this large format display to promote your business and everything you offer
- Featured Content is a targeted placements that are visible around the middle of the page
- Partners rotate evenly around the three spots available through this placement



\*\*\*Character count includes spaces



#### **RUN-OF-SITE FEATURED BLOCK**





ponsored by Minneapolis Trolley Tours **CANDLELIGHT GHOST** 

TOURS! With ghost glasses & a flickering candle to light the

way, take a trolley tour to haunted locations across Minneapolis. [ BOOK NOW ]

#### Sponsored by Hilton Minneapolis

#### YOUR NEXT LEVEL STAY

tunning views, an on-site estaurant, skyway access, and a prime location set this sleek and pet-friendly hotel apart. [ BOOK MY STAY ]



Sponsored by The Westin Edina Galleria YOUR WINTER

#### DESTINATION

Winter Village, create Westin Edina Galleria, is Experience winter dir events, and memor moments [ BOOK N



## **FEATURED BLOCK**

• Looking for huge exposure? This placement is our best option for coverage across the site

• Featured Blocks are run-of-site placements that are showcased above the footer of the page

• Partners rotate evenly around the three spots available through this placement



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## **AVAILABLE PACKAGES**

|                             | SPOTLIGHT       | FOCUS             | IMPACT            | A LA CARTE      |
|-----------------------------|-----------------|-------------------|-------------------|-----------------|
| Monthly Costs               | \$150.00        | \$300.00          | \$500.00          | Custom          |
| Annual Impressions          | 60,000 - 90,000 | 120,000 - 180,000 | 200,000 - 300,000 | Custom          |
| Target CPM                  | \$25.00         | \$25.00           | \$25.00           | \$25.00         |
| Target CPC                  | \$1.00 - \$2.00 | \$1.00 - \$2.00   | \$1.00 - \$2.00   | \$1.00 - \$2.00 |
| <b>Content Creation</b>     | Complimentary   | Complimentary     | Complimentary     | Complimentary   |
| <b>Content Updates</b>      | Unlimited       | Unlimited         | Unlimited         | Unlimited       |
| <b>Ongoing Optimization</b> | Included        | Included          | Included          | Included        |
| Performance Monitoring      | Included        | Included          | Included          | Included        |
| Reporting                   | Quarterly       | Quarterly         | Monthly           | TBD             |

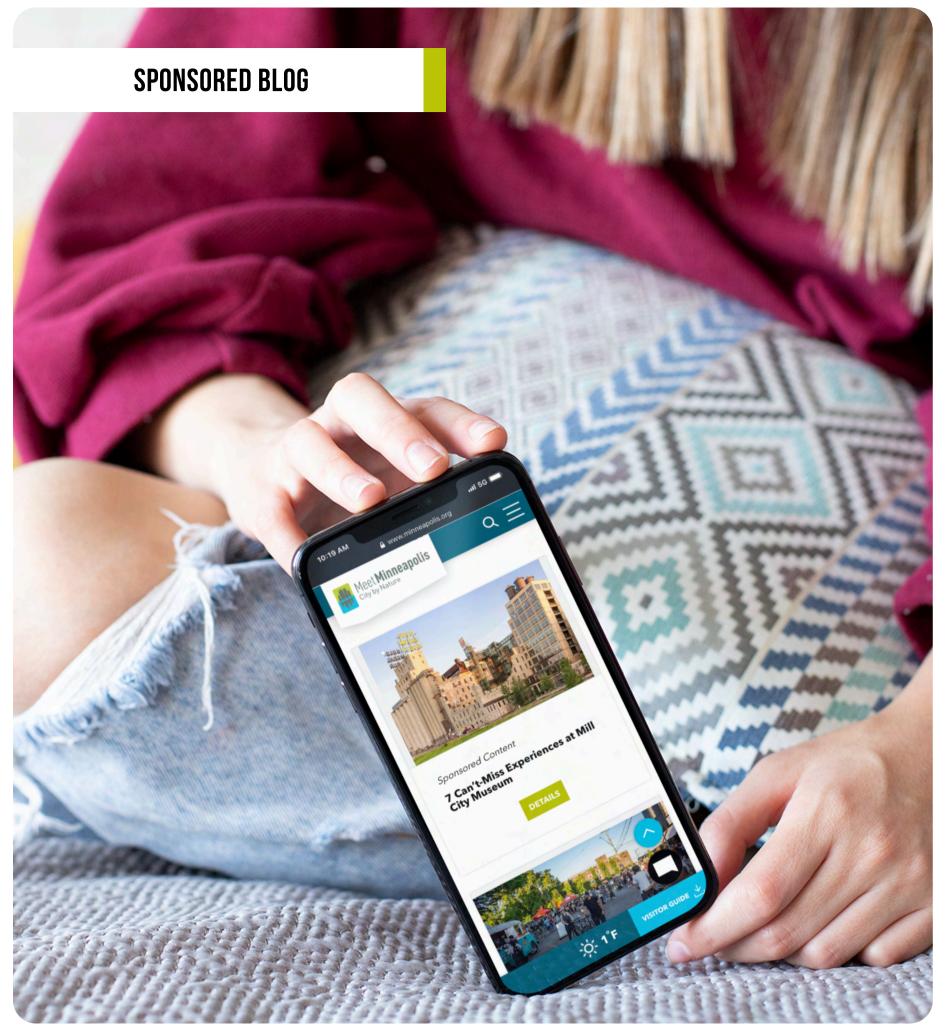
## **TOP "A LA CARTE" OPTIONS**

| ***Monthly Rates  |                  |                  |                |
|-------------------|------------------|------------------|----------------|
|                   | FEATURED PARTNER | FEATURED CONTENT | FEATURED BLOCK |
| Run of Site       | -                | -                | \$155.00       |
| Run of Blog       | _                | \$155.00         | -              |
| Homepage          | \$215.00         | \$155.00         | _              |
| Things To Do      | \$165.00         | \$135.00         | _              |
| Music & Nightlife | \$65.00          | \$55.00          | _              |
| Family Fun        | \$135.00         | \$110.00         | _              |
| Events            | \$230.00         | \$155.00         | _              |
| Hotels            | \$35.00          | \$30.00          | _              |
| Food & Drink      | \$70.00          | \$55.00          | _              |
|                   |                  |                  |                |



## **SPONSORED BLOG**

- A **Sponsored Blog** is a professionally written article tailored towards your business, service, or offerings in an evergreen format
- It lives in the blog section of Minneapolis.org for 1, 3, 6 or 12 month periods of time and is promoted using Featured Partner and Featured Content placements
- This collaboration between our team and yours, allows us to research topics, create content, and initiate ongoing optimization to ensure high performance
- Our team conducts in-depth keyword research to ensure your Sponsored Blog targets highperforming search terms, maximizing visibility & engagement
- You also have the option of doing a round up, which is a blog article featuring multiple businesses



## **SPONSORED BLOG OPTIONS**

|                             | 1-MONTH       | 3-MONTH       | 6-MONTH       | 12-MONTH      |  |
|-----------------------------|---------------|---------------|---------------|---------------|--|
| Monthly Costs               | \$450.00      | \$350.00      | \$300.00      | \$200.00      |  |
| Word Count                  | At Least 500  | At Least 500  | At Least 500  | At Least 800  |  |
| Links                       | At Least 3    | At Least 5    | At Least 5    | At Least 10   |  |
| Images                      | At Least 3    | At Least 3    | At Least 3    | At Least 5    |  |
| <b>Content Creation</b>     | Included      | Included      | Included      | Included      |  |
| <b>Content Updates</b>      | Unlimited     | Unlimited     | Unlimited     | Unlimited     |  |
| <b>Ongoing Optimization</b> | Included      | Included      | Included      | Included      |  |
| <b>Blog Promotion</b>       | Included (x2) | Included (x2) | Included (x2) | Included (x2) |  |
| <b>Keyword Research</b>     | Included      | Included      | Included      | Included      |  |



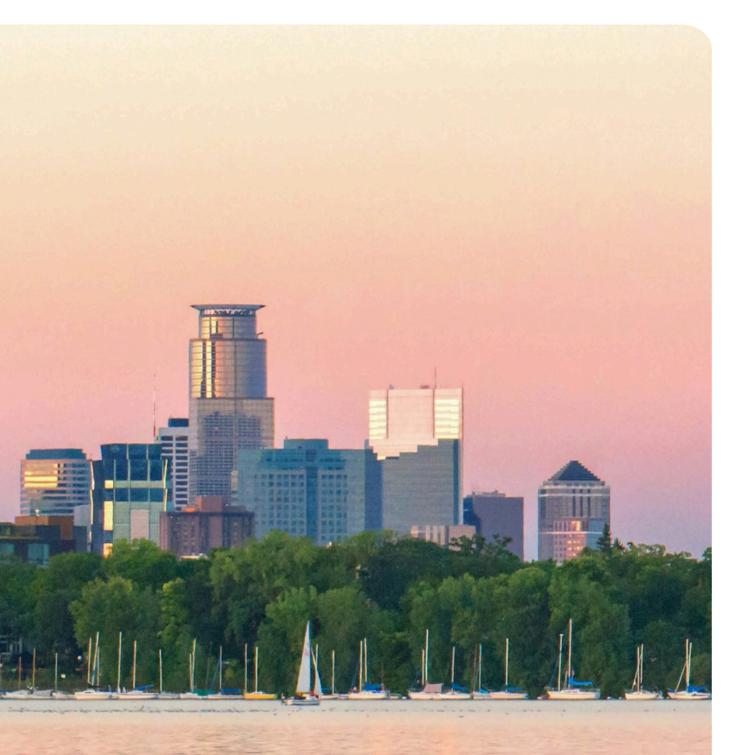
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# THANK YOU!

Destination Signals supports Meet Minneapolis with community activation — connecting local businesses with motivated travelers and locals.

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